

# KOFAX

## Licensing Matrix Slides

*Work Like Tomorrow.™*

## ControlSuite Feature Comparison

- Master ControlSuite feature comparisons between CS packages
- Target audience is HQ Staff, Quoting Desks
- Relevant for partner introduction and discussions and for partner onboarding discussions



# ControlSuite Feature Matrix

■ included □ optional - Not Applicable

	Features	AutoStore Foundations	AutoStore Enterprise	Equitrac Foundations	Equitrac Enterprise	Output Manager Foundations	Output Manager Enterprise	ControlSuite Print (Incl SMB)	ControlSuite Print & Capture (Foundations) (Incl SMB)	ControlSuite Capture & Workflows (Enterprise)	ControlSuite Govt & Health
Capture Powered by AutoStore	Core Portfolio Functionality: • Basic capture with OCR (Scan to Email, Folder, SharePoint, Home and Network folder) – See Note 1 • Embedded client experience	■	■	■	■	■	■	■	■	■	■
	Core Capture Functionality • Business Process Automation (25 Connectors) • Image Enhancement, OCR, File conversion, 1D Barcode • Mobile Capture	■	■	-	-	-	-	-	■	■	■
	Advanced Capture Functionality • Business Process Automation (+15 Additional Connectors)	-	■	-	-	-	-	-	-	■	■
Mobile and Desktop Capabilities	Mobile Authentication	■	■	■	■	■	■	■	■	■	■
	Desktop & Mobile Capture via AutoCapture & WebCapture. (25 user licenses included per device license purchased)	■	■	-	■	-	■	■	■	■	■
	Mobile Print release & print submission	-	■	■	■	■	■	■	■	■	■
Print Management Powered by Equitrac	Core Print Management: • Reporting • Quota Management & Chargeback • Rules & Routing	-	-	■	■	-	-	■	■	■	■
	Print Management Workstation client	-	-	■	■	■	■	■	■	■	■
	Secure Document Release	-	■	■	■	-	-	■	■	■	■
Advanced Output Control Powered by Output Management	Core Output Management: • Complex Business Rules • Network Folder/IPP/LPR/LPD/Email Printing/FTP	-	-	-	-	■	■	-	■	■	■
	Mainframe & Host Printing	-	-	-	■	-	■	-	-	■	■
	Enhanced Security (Watermarking, User Information Stamping)	-	■	-	■	-	■	-	-	■	■
	Third Party Integrations with Windows Communications Framework API	-	-	-	-	-	■	-	-	■	■
Important for Enterprises	Kofax Analytics for ControlSuite (2 concurrent users)	-	-	-	-	-	-	-	-	■	■
	Critical for Government & Healthcare FIPs Compliance (AutoStore)	-	-	-	-	-	-	-	-	-	■
	High Availability (see note 5)	-	■	-	■	-	■	□	□	■	■
	Disaster Recovery	□	□	□	□	□	□	□	□	□	■
	Basic Transform, Page Modification Add-On, Document Transformation	-	-	-	-	□	□	-	□	□	■
Single Function Printer Device licenses (5 SFP License included per Device license purchased - includes license for both EQ + OM)	-	-	■	■	□	□	■	■	■	■	

# ControlSuite Feature Add-Ons

■ included □ optional - Not Applicable

	Features	AutoStore Foundations	AutoStore Enterprise	Equitrac Foundations	Equitrac Enterprise	Output Manager Foundations	Output Manager Enterprise	ControlSuite Print (Incl SMB)	ControlSuite Print & Capture (Foundations) (Incl SMB)	ControlSuite Capture & Workflows (Enterprise)	ControlSuite Govt & Health
Capture Add-on's Powered by AutoStore	Universal File Import See note 3	□	□	-	-	-	-	-	□	□ 2	□
	Quick Capture Pro (Enterprise Workstation, Pro Barcode, 2D) See note 4	□	□	-	-	-	-	-	□	□	□
	Openforms 360	□	□	-	-	-	-	-	□	□	□
	Additional OCR Server	□	□	-	-	-	-	-	□	□	□
	2D Barcode	□	□	-	-	-	-	-	□	□	□
Print & Output Management Add-on's	Equitrac API	-	-	□	□	-	-	□	□	□	□
	Everyone Print Mobile	-	-	□	□	-	-	□	□	□	□
	Card Reader Integration (Kofax Micro Card Reader, Kofax Ethernet Card Reader or Third-Party Card Reader License)	-	-	□	□	□	□	□	□	□	□
	Compant Input & Output Filters powered by Output Manager	-	-	-	-	□	□	-	□	□	□
	1. Rightfax routing via Equitrac Capture & Send integration is available for some partners. 2. Equitrac v5 > v6 Upgrades will include 5 Single Function Printer Device licenses as well as for net new customers 3. ControlSuite Enterprise customers will receive a bonus 33% discount on their first 60K File Import license 4. File Import and Quick Capture Pro may also be sold as stand-alone products 5. For High Availability, some limitations apply										

	Features	Same product Foundations	Same Product Enterprise	ControlSuite Print	ControlSuite Foundations	ControlSuite Enterprise	ControlSuite Govt & Health
Upgrade Pathways	Equitrac v5 (any edition)	Fee based Upgrade	Step up	N/A	Step up available. Upgrade Promotion Eligible		Contact Kofax Sales
	AutoStore v7 Express, AutoStore v7 HV Base & Processing	Maintenance Upgrade to Foundations	Step up	N/A	Step up available. Upgrade Promotion Eligible		
	AutoStore v7 Workflow, AutoStore v7 HV Business Flow, Communications or Business Intelligence, AutoStore V7 HV HA or v7 HA	N/A	Maintenance Upgrade to Enterprise	N/A	Step up available. Upgrade Promotion Eligible		
	Output Manager v4 without HA	Maintenance Upgrade to Foundations	Step up	N/A	Step up available. Upgrade Promotion Eligible		
	Output Manager v4 with HA	N/A	Maintenance Upgrade to Enterprise	N/A	Step up available. Upgrade Promotion Eligible		
	AutoStore Workflow & Output Manager Bundle	N/A	N/A	N/A	N/A	Maintenance Upgrade to Enterprise	

## Portfolio Slice Comparisons

- Comparison slides to highlight differences in stand alone products versus ControlSuite packages
- Support proposal recommendation and buyer decision making conversations



# ControlSuite Feature Matrix

■ included □ optional - Not Applicable

	Features	ControlSuite Print (Incl SMB)	ControlSuite Print & Capture (Foundations) (Incl SMB)	ControlSuite Capture & Workflows (Enterprise)	ControlSuite Govt & Health
Print Management Powered by Equitrac	<ul style="list-style-type: none"> <li>Reporting</li> <li>Quota Management &amp; Chargeback</li> <li>Rules &amp; Routing</li> <li>Print Management Workstation client</li> <li>Secure Document Release</li> </ul>	■	■	■	■
Mobile and Desktop Capabilities	<ul style="list-style-type: none"> <li>Mobile Authentication</li> <li>Mobile Print release &amp; print submission</li> </ul>	■	■	■	■
	<ul style="list-style-type: none"> <li>Desktop &amp; Mobile Capture via AutoCapture &amp; WebCapture.</li> </ul>	(25 user licenses included per device license purchased)			
Capture Powered by AutoStore	<ul style="list-style-type: none"> <li>Basic capture with OCR (Scan to Email, Folder, SharePoint, Home and Network folder) – See Note 1</li> <li>Embedded client experience</li> </ul>	■	■	■	■
	<ul style="list-style-type: none"> <li>Business Process Automation (25 Connectors)</li> <li>Image Enhancement, OCR, File conversion, 1D Barcode</li> <li>Mobile Capture</li> </ul>	-	■	■	■
	<ul style="list-style-type: none"> <li>Business Process Automation (+15 Additional Connectors)</li> </ul>	-	-	■	■
Advanced Output Control Powered by Output Management	<ul style="list-style-type: none"> <li>Complex Business Rules</li> <li>Network Folder/IPP/LPR/LPD/Email Printing/FTP</li> </ul>	-	■	■	■
	<ul style="list-style-type: none"> <li>Mainframe &amp; Host Printing</li> <li>Enhanced Security (Watermarking, User Information Stamping)</li> <li>Third Party Integrations with Windows Communications Framework API</li> </ul>	-	-	■	■
Important for Enterprises	Single Function Printer Device licenses	5 SFP License included per Device license purchased (includes license for both EQ + OM servers)			
	High Availability (see note 4)	□	□	■	■
	Kofax Analytics for ControlSuite	-	-	2 concurrent users per system	
	Disaster Recovery	□	□	□	■
	Basic Transform, Page Modification Add-On, Document Transformation	-	□	□	■
Critical for Government & Healthcare FIPs Compliance (AutoStore)	-	-	-	■	
Add Ons	<ul style="list-style-type: none"> <li>Equitrac API</li> <li>Everyone Print Mobile</li> <li>Card Reader Integration (Kofax Micro Card Reader, Kofax Ethernet Card Reader or Third-Party Card Reader License)</li> </ul>	□	□	□	□
	<ul style="list-style-type: none"> <li>Universal File Import See note 2 &amp; 3</li> <li>Quick Capture Pro (Enterprise Workstation, Pro Barcode, 2D) See note 3</li> <li>Openforms 360</li> <li>Additional OCR Server</li> <li>2D Barcode</li> <li>Compart Input &amp; Output Filters powered by Output Manager</li> </ul>	-	□	□ 2	□
	<ol style="list-style-type: none"> <li>Rightfax routing via Equitrac Capture &amp; Send integration is available for some partners.</li> <li>ControlSuite Enterprise customers will receive a bonus 33% discount on their first 60K File Import license</li> <li>File Import and Quick Capture Pro may also be sold as stand-alone products</li> <li>For High Availability, some limitations apply</li> </ol>				



# ControlSuite and AutoStore Comparison

■ included □ optional - Not Applicable

Features	AutoStore Foundations	AutoStore Enterprise	ControlSuite Print (Incl SMB)	ControlSuite Print & Capture (Foundations ) (Incl SMB)	ControlSuite Capture & Workflows (Enterprise)	ControlSuite Govt & Health
Capture Powered by AutoStore	Basic capture with OCR (Scan to Email, Folder, SharePoint, Home and Network folder)	■	■	■	■	■
	<ul style="list-style-type: none"> <li>Embedded client experience</li> <li>Mobile Authentication</li> </ul>					
	Desktop & Mobile Capture via AutoCapture & WebCapture.	(25 user licenses included per device license purchased)				
Enterprise Features	Business Process Automation (25 Connectors)	■	■	-	■	■
	Image Enhancement, OCR, File conversion, 1D Barcode	■	■	-	■	■
	Mobile Capture	■	■	-	■	■
Enterprise Features	Secure Document Release	-	■	■	■	■
	Mobile Print release & print submission	-	■	■	■	■
	High Availability (see note 3)	-	■	□	□	■
Additional Print & Output Management functionality with ControlSuite	Advanced Business Process Automation (+15 Additional Connectors)	-	■	-	-	■
	Enhanced Security (Watermarking, User Information Stamping)	-	■	-	-	■
	Reporting	-	-	■	■	■
Additional Print & Output Management functionality with ControlSuite	Quota Management & Chargeback	-	-	■	■	■
	Rules & Routing	-	-	■	■	■
	Print Management Workstation client	-	-	■	■	■
Additional Print & Output Management functionality with ControlSuite	Single Function Printer Device licenses	-	-	5 SFP License included per Device license purchased (includes license for both EQ + OM servers)		
	Complex Business Rules	-	-	-	■	■
	Network Folder/IPP/LPR/LPD/Email Printing/FTP	-	-	-	■	■
ControlSuite Enterprise	Mainframe & Host Printing	-	-	-	-	■
	Third Party Integrations with Windows Communications Framework API	-	-	-	-	■
	Kofax Analytics for ControlSuite (2 users per implementation)	-	-	-	-	■
Enterprise & Government	Disaster Recovery	□	□	□	□	■
	Basic Transform, Page Modification Add-On, Document Transformation	-	-	-	□	■
	Critical for Government & Healthcare FIPs Compliance (AutoStore)	-	-	-	-	■
Add Ons	Universal File Import (See note 2)	□	□	-	□	□
	Quick Capture Pro (Enterprise Workstation, Pro Barcode, 2D) – (See Note 2)	□	□	-	□	□
	Openforms 360	□	□	-	□	□
Upgrades, Programs and pricing	Additional OCR Server	□	□	-	□	□
	2D Barcode	□	□	-	□	□
	Upgrade paths from AutoStore v7 Express, AutoStore v7 HV Base & Processing	Included Upgrade	Step Up Available	N/A	Step Up Available or Upgrade Promo eligible	
	Upgrade paths from Autostore v7 Workflow, AutoStore v7 HV Business Flow, Communications or Business Intelligence, AutoStore V7 HV HA or v7 HA	N/A	Included Upgrade	N/A	Step Up Available or Upgrade Promo eligible	
	Upgrade path from AutoStore & Output Manager Bundle	N/A	N/A	N/A	N/A	Included Upgrade
Upgrade Promotion Eligible	-	-	-	■	■	
Small to Medium Business SMB Pricing Available	-	-	■	■	-	-

1. ControlSuite Enterprise customers will receive a bonus 33% discount on their first 60K of Universal File Import.  
 2. File Import and Quick Capture Pro may also be sold as stand-alone products  
 3. For High Availability, some limitations apply

# ControlSuite and Equitrac Comparison

■ included □ optional - Not Applicable

	Features	Equitrac Foundations	Equitrac Enterprise	ControlSuite Print (Incl SMB)	ControlSuite Print & Capture (Foundations) (Incl SMB)	ControlSuite Capture & Workflows (Enterprise)	ControlSuite Govt & Health
Print Management	<ul style="list-style-type: none"> <li>Reporting</li> <li>Quota Management &amp; Chargeback</li> <li>Rules &amp; Routing</li> <li>Print Management Workstation Client</li> <li>Secure Document release</li> <li>Mobile Authentication, Mobile print release &amp; print submission</li> <li>Embedded client experience</li> </ul>	■	■	■	■	■	■
Basic Capture	Basic capture with OCR (Scan to Email, Folder, SharePoint, Home and Network folder)	■	■	■	■	■	■
	Desktop & Mobile Capture via AutoCapture & WebCapture.	-	25 user licenses included per device license purchased				
Enterprise	Rightfax Route connector	- 1	- 1	-	■	■	■
	Mainframe & Host printing Enhanced Security (watermarking, user Information stamping)	-	■	-	-	■	■
	High Availability (see note 3)	-	■	□	□	■	■
SFP	Single Function Printer Device licenses	5 SFP License included per Device license purchased (includes license for both EQ + OM servers)					
Add more Capture & Output Management with ControlSuite	Foundations <ul style="list-style-type: none"> <li>Business Process Automation (25 Connectors)</li> <li>Image Enhancement, OCR, File conversion, 1D Barcode</li> <li>Mobile Capture</li> <li>Complex Business Rules</li> <li>Network Folder/IPP/LPR/LPD/Email Printing/FTP</li> </ul>	-	-	-	■	■	■
	Enterprise <ul style="list-style-type: none"> <li>Advanced Business Process Automation (+15 Additional Connectors)</li> <li>Third Party Integrations with Windows Communications Framework API</li> <li>Kofax Analytics for ControlSuite (2 users per implementation)</li> </ul>	-	-	-	-	■	■
Enterprise & Government features	Disaster Recovery	□	□	□	□	□	■
	Basic Transform, Page Modification Add-On, Document Transformation	-	-	-	□	□	■
	Critical for Government & Healthcare FIPs Compliance (AutoStore)	-	-	-	-	-	■
Add-ons	<ul style="list-style-type: none"> <li>Card Reader Integration (Kofax Micro Card Reader, Kofax Ethernet Card Reader or Third-Party Card Reader License)</li> <li>Everyone Print Mobile</li> <li>Equitrac API</li> </ul>	□	□	□	□	□	□
Upgrades, Programs and pricing	Equitrac v5 (any edition) Upgrade pathways	Fee based Upgrade → Step up		N/A	Step up available. Upgrade Promotion Eligible		Contract Kofax Sales
	Upgrade Promotion Eligible	-	-	-	■	■	Contract Kofax Sales
	Small to Medium Business SMB Pricing Available	-	-	■	■	-	-

1. Route to Rightfax is available via Equitrac Capture & Send for select MFD client integrations  
 2. Equitrac v5 > v6 Upgrades will include 5 Single Function Printer Device licenses as well as for net new customers  
 3. For High Availability, some limitations apply



# ControlSuite Output Manager Comparison

■ included □ optional - Not Applicable

	Features	Output Manager Foundations	Output Manager Enterprise	ControlSuite Print (Incl SMB)	ControlSuite Print & Capture (Foundations) (Incl SMB)	ControlSuite Capture & Workflows (Enterprise)	ControlSuite Govt & Health
Output Management Offering core features	<ul style="list-style-type: none"> <li>Basic capture with OCR (Scan to Email, Folder, SharePoint, Home and Network folder)</li> <li>Embedded client experience</li> <li>Mobile Authentication</li> <li>Mobile Print Release &amp; print submission</li> <li>Print Management Workstation client</li> </ul>	■	■	■	■	■	■
	<ul style="list-style-type: none"> <li>Complex Business Rules</li> <li>Network Folder/IPP/LPR/LPD/Email Printing/FTP</li> </ul>	■	■	-	■	■	■
Enterprise Features	<ul style="list-style-type: none"> <li>Desktop &amp; Mobile Capture via AutoCapture &amp; WebCapture.</li> </ul>	-	25 user licenses included per device license purchased				
	<ul style="list-style-type: none"> <li>Rightfax Route Connector</li> </ul>	-	-	-	■	■	■
	<ul style="list-style-type: none"> <li>Mainframe &amp; Host Printing</li> <li>Enhanced Security (Watermarking, User Information Stamping)</li> <li>Third Party Integrations with Windows Communications Framework API</li> </ul>	-	■	-	-	■	■
	<ul style="list-style-type: none"> <li>High Availability (some limitations apply)</li> </ul>	-	■	□	□	■	■
Added value with ControlSuite	<ul style="list-style-type: none"> <li>Reporting</li> <li>Quota Management &amp; Chargeback</li> <li>Rules &amp; Routing</li> <li>Secure Document Release</li> </ul>	-	-	■	■	■	■
	<ul style="list-style-type: none"> <li>Single Function Printer Device licenses</li> </ul>	□	□	5 SFP License included per Device license purchased (includes license for both EQ + OM servers)			
	<ul style="list-style-type: none"> <li>Business Process Automation (25 Connectors)</li> <li>Image Enhancement, OCR, File conversion, 1D Barcode</li> <li>Mobile Capture</li> </ul>	-	-	-	■	■	■
	<ul style="list-style-type: none"> <li>Advanced Business Process Automation (+15 Additional Connectors)</li> </ul>	-	-	-	-	■	■
	<ul style="list-style-type: none"> <li>Kofax Analytics for ControlSuite</li> </ul>	-	-	-	-	2 concurrent users per system	
	<ul style="list-style-type: none"> <li>Disaster Recovery</li> </ul>	□	□	□	□	□	■
	<ul style="list-style-type: none"> <li>Basic Transform, Page Modification Add-On, Document Transformation</li> </ul>	□	□	-	□	□	■
	<ul style="list-style-type: none"> <li>Critical for Government &amp; Healthcare FIPs Compliance (AutoStore)</li> </ul>	-	-	-	-	-	■
Add Ons	<ul style="list-style-type: none"> <li>Card Reader Integration (Kofax Micro Card Reader, Kofax Ethernet Card Reader or Third Party Card Reader License)</li> </ul>	□	□	□	□	□	□
	<ul style="list-style-type: none"> <li>Compart Input &amp; Output Filters powered by Output Manager</li> </ul>	□	□	-	□	□	□
Upgrades, Programs and pricing	<ul style="list-style-type: none"> <li>Upgrade paths from Output Manager 4</li> </ul>	Included Upgrade	➡ Step Up Available	N/A	➡ Step Up Available or Upgrade Promo eligible		Contact Kofax Sales
	<ul style="list-style-type: none"> <li>Upgrade paths from Output Manager 4 with HA</li> </ul>	N/A	Included Upgrade	N/A	➡ Step Up Available or Upgrade Promo eligible		
	<ul style="list-style-type: none"> <li>Upgrade path from AutoStore &amp; Output Manager Bundle</li> </ul>	N/A	N/A	N/A	N/A	Included Upgrade	
	<ul style="list-style-type: none"> <li>Upgrade Promotion Eligible</li> </ul>	-	-	-	■	■	
	<ul style="list-style-type: none"> <li>Small to Medium Business SMB Pricing Available</li> </ul>	-	-	■	■	-	

# ControlSuite AutoStore Capture Components

Component	ControlSuite Print (Incl SMB)	ControlSuite Print & Capture (Foundations) (Incl SMB)	ControlSuite Capture & Workflows (Enterprise)	ControlSuite Govt & Health	File Import	QuickCapture Pro Foundations	QuickCapture Pro Enterprise	2D Barode Add-On	OCR Engine Add-On
AutoCapture	■	■	■	■	-	□ <sup>1</sup>	□ <sup>1</sup>	-	-
Batch Importer	-	-	-	-	■	-	-	-	-
POP3 Email	-	-	-	-	■	-	-	-	-
FTP Poll	-	-	-	-	■	-	-	-	-
Fuji Xerox AIP	■	■	■	■	-	-	-	-	-
HP MFP/Digital Sender OXPd	■	■	■	■	-	-	-	-	-
HP OXPd	■	■	■	■	-	-	-	-	-
IMAP Capture	-	-	-	-	■	-	-	-	-
Knowledge Package Loader	■	■	■	■	■	■	■	-	-
Konica Minolta iOption	■	■	■	■	-	-	-	-	-
Kyocera MFP (HyPAS)	■	■	■	■	-	-	-	-	-
Lexmark MFP	■	■	■	■	-	-	-	-	-
Multi-Poll	-	-	-	-	■	-	-	-	-
Universal Capture	-	■	■	■	-	-	-	-	-
Ricoh ESA	■	■	■	■	-	-	-	-	-
Ricoh SOP	■	■	■	■	-	-	-	-	-
Rightfax Capture	-	-	-	-	■	-	-	-	-
Samsung	■	■	■	■	-	-	-	-	-
Samsung SmartUX	■	■	■	■	-	-	-	-	-
SFTP Poll	-	-	-	-	■	-	-	-	-
SMTP Capture	-	-	-	-	■	-	-	-	-
Unified Client (Brother, Canon, HP, Ricoh, Konica Minolta, Xerox)	■	■	■	■	-	-	-	-	-
Workflow Job Submission	■	■	■	■	■	-	-	-	-
Web Capture	■	■	■	■	-	-	-	-	-
Xerox EIP Connect	■	■	■	■	-	-	-	-	-

1. 3 AutoCapture user licenses per QCP License

# ControlSuite AutoStore – Process Components

Component	ControlSuite Print (Incl SMB)	ControlSuite Print & Capture (Foundations) (Incl SMB)	ControlSuite Capture & Workflows (Enterprise)	ControlSuite Govt & Health	File Import	QuickCapture Pro Foundations	QuickCapture Pro Enterprise	2D Barode Add-On	OCR Engine Add-On
Barcode / OPBarcode 1D	-	■	■	■	■	■	■	-	-
Barcode / OPBarcode 2D	-	-	-	-	-	-	-	■	-
Bates Stamp	-	■	■	■	■	■	■	-	-
Binder	-	■	■	■	■	■	■	-	-
CDA Builder	-	■	■	■	■	■	■	-	-
Command Line Execution	-	■	■	■	■	■	■	-	-
Data Filter	-	■	■	■	■	■	■	-	-
Directory Services	-	■	■	■	■	■	■	-	-
Document Transformation	-	-	■	■	■	-	■	-	-
Document Writer	-	■	■	■	■	■	■	-	-
File Options	-	■	■	■	■	■	■	-	-
Form Overlay	-	■	■	■	■	■	■	-	-
HL7	-	■	■	■	■	■	■	-	-
Knowledge Package Builder / Loader	■	■	■	■	■	■	■	-	-
Notification Component	■	■	■	■	■	■	■	-	-
Office to PDF Converter	-	■	■	■	■	■	■	-	-
OP Image Processing	■	■	■	■	■	■	■	-	-
OP Binder	-	■	■	■	■	■	■	-	-
OmniPage OCR (1 Concurrent Engine included per server)	■	■	■	■	■	■	■	-	□
Outlook MSG Loader	■	■	■	■	■	■	■	-	-
Professional Image Management	-	■	■	■	■	■	■	-	-
Redaction	-	■	■	■	■	■	■	-	-
VB/J Script	-	■	■	■	■	■	■	-	-
Virtual Image Processing	-	■	■	■	■	■	■	-	-
XML Importer	-	-	-	-	■	-	-	-	-
Workflow Tracker	-	■	■	■	■	■	■	-	-

# ControlSuite AutoStore – Route Components (including Process eConnectors)

Component	ControlSuite Print (Incl SMB)	ControlSuite Print & Capture (Foundations) (Incl SMB)	ControlSuite Capture & Workflows (Enterprise)	ControlSuite Govt & Health	File Import	QuickCapture Pro Foundations	QuickCapture Pro Enterprise	2D Barode Add-On	OCR Engine Add-On
ApplicationXtender	-	-	■	■	■	-	■	-	-
Autonomy WorkSite (iManage)	-	■	■	■	■	■	■	-	-
Box	-	■	■	■	■	■	■	-	-
d.velop d.3	-	■	■	■	■	■	■	-	-
Datacap 8.1	-	■	■	■	■	■	■	-	-
Datacap 9.0	-	■	■	■	■	■	■	-	-
Documentum (6.x)	-	■	■	■	■	■	■	-	-
DocuShare	-	■	■	■	■	■	■	-	-
DocuWare	-	■	■	■	■	■	■	-	-
DropBox	-	■	■	■	■	■	■	-	-
Google Docs/Drive	■	■	■	■	■	■	■	-	-
Hummingbird / OpenText eDocs	-	-	■	■	■	-	■	-	-
IBM CM	-	-	■	■	■	-	■	-	-
IBM CM OnDemand	-	-	■	■	■	-	■	-	-
iManage Work	-	■	■	■	■	■	■	-	-
IXOS	-	■	■	■	■	■	■	-	-
Kofax Total Agility	-	■	■	■	■	■	■	-	-
Laserfiche	-	-	■	■	■	-	■	-	-
Micro Focus Content Manager	-	-	■	■	■	-	■	-	-
Microsoft Office 365 Mail Send	■	■	■	■	■	■	■	-	-
Nuance PowerShare	-	-	■	■	■	-	■	-	-
OneDrive	-	■	■	■	■	■	■	-	-
OpenText Livelink/Content Server	-	■	■	■	■	■	■	-	-
OpenText RightFax	■	■	■	■	■	■	■	-	-
Print Job Submission Route	■	■	■	■	■	■	■	-	-

# ControlSuite AutoStore – Route Components (including Process eConnectors)

Component		ControlSuite Print (Incl SMB)	ControlSuite Print & Capture (Foundations) (Incl SMB)	ControlSuite Capture & Workflows (Enterprise)	ControlSuite Govt & Health	File Import	QuickCapture Pro Foundations	QuickCapture Pro Enterprise	2D Barode Add-On	OCR Engine Add-On
ProLaw		-	-	■	■	■	-	■	-	-
RightFax Route		-	■	■	■	■	■	■	-	-
Send to Database		-	■	■	■	■	■	■	-	-
Send to Database (Bulk)		-	■	■	■	■	■	■	-	-
Send to Folder		■	■	■	■	■	■	■	-	-
Send to FTP		-	■	■	■	■	■	■	-	-
Send to HTTP		-	■	■	■	■	■	■	-	-
Send to Mail Recipient		■	■	■	■	■	■	■	-	-
Send to PC		-	■	■	■	■	■	■	-	-
Send to SFTP		-	■	■	■	■	■	■	-	-
SharePoint		■	■	■	■	■	■	■	-	-
VB/Jscript		-	■	■	■	■	■	■	-	-
WebDAV Route		-	■	■	■	■	■	■	-	-
Worldox		-	-	■	■	■	-	■	-	-
XML Generator		-	■	■	■	■	■	■	-	-
Total Connectors		7	31	40	40	40	31	40		

# ControlSuite AutoStore – Sunset Components

Component	ControlSuite Print (Incl SMB)	ControlSuite Print & Capture (Foundations) (Incl SMB)	ControlSuite Capture & Workflows (Enterprise)	ControlSuite Govt & Health	File Import	QuickCapture Pro Foundations	QuickCapture Pro Enterprise	2D Barode Add-On	OCR Engine Add-On
<b>Capture Components</b>									
Canon MEAP Web	■	■	■	■	■	-	-	-	-
Content Manager Queue Capture	-	-	■	■	■	-	-	-	-
Konica Minolta MFP (OpenAPI)	■	■	■	■	■	-	-	-	-
Xerox WorkCentre Pro	■	■	■	■	■	-	-	-	-
<b>Process Components</b>									
Encryption / Decryption	-	■	■	■	■	■	■	-	-
<b>Route Components</b>									
Alfresco	-	■	■	■	■	■	■	-	-
ELO	-	■	■	■	■	■	■	-	-
FileNet	-	-	■	■	■	-	■	-	-
FileNet P8	-	-	■	■	■	-	■	-	-
Fortis	-	-	■	■	■	-	■	-	-
FortisBlue	-	-	■	■	■	-	■	-	-
LAN Fax	-	■	■	■	■	■	■	-	-
OpenText Document Server Alchemy	-	-	■	■	■	-	■	-	-
Send to Printer	-	■	■	■	■	■	■	-	-
Windream	-	■	■	■	■	■	■	-	-

## SMB Offering Comparisons

- Highlight the significant value of SMB options during Partner onboarding discussions
- Support proposal recommendation and buyer decision making conversations





# ControlSuite for SMB

	Features	Traditional Print Management	ControlSuite Print	ControlSuite Print & Capture (Foundations)
ControlSuite Print Features	<ul style="list-style-type: none"> <li>Reporting</li> <li>Quota Management &amp; Chargeback</li> <li>Rules &amp; Routing</li> </ul>	■	■	■
	<ul style="list-style-type: none"> <li>Basic capture with OCR (Scan to Email, Folder, SharePoint, Home and Network folder)</li> </ul>	■	■	■
	<ul style="list-style-type: none"> <li>Secure Document release</li> <li>Mobile Authentication, Mobile print release &amp; print submission</li> <li>Print Management Workstation Client</li> <li>Embedded client experience</li> </ul>		■	■
	<ul style="list-style-type: none"> <li>Desktop &amp; Mobile Capture via AutoCapture &amp; WebCapture.</li> </ul>		25 user licenses included per device license purchased	
	<ul style="list-style-type: none"> <li>Single Function Printer Device licenses</li> </ul>	5 SFP License included per Device license purchased (includes license for both EQ + OM servers)		
ControlSuite Foundations	Foundations <ul style="list-style-type: none"> <li>Business Process Automation (25 Connectors)</li> <li>Image Enhancement, OCR, File conversion, 1D Barcode</li> <li>Mobile Capture</li> <li>Complex Business Rules</li> <li>Network Folder/IPP/LPR/LPD/Email Printing/FTP</li> </ul>		-	■
Add-ons	<ul style="list-style-type: none"> <li>High Availability (some limitations apply)</li> <li>Disaster Recovery</li> <li>Card Reader Integration (Kofax Micro Card Reader, Kofax Ethernet Card Reader or Third Party Card Reader License)</li> <li>Everyone Print Mobile</li> <li>Equitrac API</li> </ul>		□	□
	<ul style="list-style-type: none"> <li>Basic Transform, Page Modification Add-On, Document Transformation, Compant input &amp; output filters</li> <li>Quick Capture Pro</li> <li>File Import</li> <li>Beconex SAP Connector, 2D barcode, additional OCR servers, Openforms 360</li> </ul>		-	□

**Perfect fit for current SMB market drivers**

- Productivity, security, regulatory compliance
- Technology redundancy avoidance
- Ease of use with unified client

**Massive value**

- Enterprise-grade print, mobile, capture and workflow capabilities at SMB pricing
- SMB device license with M&S, discounted up to 50% from standard ControlSuite pricing

Equip up to 49 MFDs with robust unified printing, capture and workflow capabilities

Simple to deploy with single server installation

This will be the benchmark for **Price** versus **Value** in the SMB space.

**Price is what you pay**  
**Value is what you get**  
*"Warren Buffett*  
*Recognised as the global 4<sup>th</sup> richest individual*